

ERIN PATRICE O'HARE

33 Irving Street Apt #9
Boston, MA 02114
207-522-9238
erin.ohare@sloan.mit.edu

EDUCATION

MIT SLOAN SCHOOL OF MANAGEMENT

Cambridge, MA
2008-Present

Candidate for MBA, June 2010

- Selected to MIT Sloan Dean's Student Advisory Committee
- Elected Co-President, MIT Sloan Student Activities Board
- VP of Curriculum Development, MIT Sloan Net Impact Chapter
- Panel organizer for Bio Innovations Conference 2009
- Member of Management Consulting, Biomedical Business, Sales, and Sloan Women in Business Clubs

AMHERST COLLEGE

Amherst, MA
2002-2006

Bachelor of Arts in Biology, Premed

- Awarded Howard Hughes Medical Fellowship which led to publication of article in *Pharmacology, Biochemistry and Behavior* on serotonin levels in fighting fish (May 2007)
- Medical Responder, Amherst College on-campus Emergency Medical Service Team
- Captain of Amherst College Field Hockey Team (All Academic Team 2002, 2003 & 2004)
- Awarded Tom Gerety Fellowship for Action, received funding to work at a medical clinic for uninsured families

EXPERIENCE

GENSTRUCT, A Flagship Ventures Portfolio Company

Cambridge, MA
Summer 2009

A computational systems biology start-up that provides biological insights to top tier pharmaceutical and biotechnology companies

MBA Intern, Investment and Business Strategy

- *Analyzed Market Entry Opportunities:* Advised scientists and VC firm on potential market entry opportunities that would increase customer base of Genstruct's current service platform
- *Recommended Exit Strategy:* Persuaded senior management to target particular companies in the pharmaceutical, biotech and medical device industries as potential acquirers of portfolio company at 5-7x revenue
- *Designed Investment Strategy:* Designed strategy for allocation of \$6M Series B funding round; recommendation was accepted by senior management at portfolio company and partners at VC firm

MERCK & CO, INC., MERCK RESEARCH LABORATORIES *Biologist, Cancer Pathways Department*

Boston, MA
2006-2008

Teamwork and Leadership

- Managed 2 to 5 concurrent studies on a weekly basis for two major drug development programs at Merck
- Created a Standard Operating Procedure for isolating a pre-cancerous cell population and trained other biologists in the Oncology department using this protocol
- Trained and mentored college intern: Improved intern's ability to apply an academic background to designing practical experiments in the lab

Analytical and Quantitative Skills

- Conducted key experiments that led to a "no go decision" regarding a drug in the development pipeline, saving the company 1-2 years in R&D efforts
- Awarded the Merck Spot Award for making a significant contribution by identifying leukemia cells in a disease model, accelerating the drug development process by 3-6 months
- Presented analysis of experimental data to Oncology department and cross-functional project teams (biologists, chemists and management) in order to secure buy-in for phase-two drug development
- Published article in *Biochemical Pharmacology* (Apr 2009) describing an inhibitor of polycythemia in mice

OTHER

- Completed Marine Corps Marathon (November, 2006)
- Outdoor enthusiast: kayaked entire southern coast of Puerto Rico