

JEAN-NICOLAS (NICK) GAGNON

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EDUCATION

MIT SLOAN SCHOOL OF MANAGEMENT

Candidate for MBA, June 2010, GPA 4.8/5.0

Cambridge, MA
2008 - Present

- Elected as co-President of the Biomedical Business Club
- Panel lead for the BioInnovations 2009 Conference
- Co-lead of the MIT \$100K Elevator Pitch Contest Judging Team
- Developed a strategy to expand opportunities for small businesses in Kendall Square as part of an extracurricular project

MCGILL UNIVERSITY

MS Microbiology and Immunology, Dean's Honor List, GPA 4.00/4.00

Montreal, Canada
2002 - 2004

- Recipient of Natural Sciences and Engineering Research Council of Canada Postgraduate Scholarship, awarded on the basis of academic excellence, research abilities, communication, and interpersonal and leadership abilities

BS Microbiology and Immunology, Dean's Honor List, GPA 3.88/4.00

1999 - 2002

- Recipient of McConnell Award for high academic standing (top 5% of the faculty of Science)

EXPERIENCE

NOVARTIS VACCINES & DIAGNOSTICS

Summer Associate, Global Public Health and Market Access

Cambridge, MA
Summer 2009

- Performed market and pricing analyses of two new vaccines to determine their commercial potential as part of a due diligence team
- Developed a global strategic plan to revitalize the vaccine Encepur. Interviewed key European managers, assessed the competitive landscape and formulated recommendations to solidify the product's market position
- Developed an optimization model for the allocation of polio vaccine doses across various countries. The model allowed to distribute a limited supply of doses based on local medical need, production timing, pricing and country-specific packaging requirements

PUBLIC HEALTH AGENCY OF CANADA

Head, Importation and Biosafety Programs

Ottawa, Canada
2006 - 2008

- Managed a program, which annually processes over 2,000 applications for the importation of hazardous microorganisms. The team maintained a low processing time despite large increases in application volume
- Supervised a team of technicians. Managed their assignments, performed their annual reviews and advised them on their professional development. The technicians were successfully promoted to professional biologists
- Delivered biosafety training sessions to increase laboratory safety awareness and provided expert advice to industry and academic stakeholders
- Conducted regional stakeholders consultation sessions after parliamentary introduction of a new bill for the oversight of pathogens in Canada

GOVERNMENT OF CANADA

Evaluation Officer, Health Canada

Ottawa, Canada
2005 - 2006

- Developed national guidelines on data requirements for the registration of antimicrobial pesticides
- Coordinated scientific evaluation of new antimicrobial pesticides by assuming the Science Team Lead role

TOXIGEN INC.

Senior Research Assistant

Montreal, Canada
2004 - 2005

- Secured \$50K from the Industrial Research Assistance Program, a federal funding program for promising small and medium-sized enterprises
- Developed an R&D plan allowing the company to obtain proof-of-concept data and to secure research funding

SKILLS AND INTERESTS

- Native French speaker
- Canadian Ski Patrol, Assistant Instructor (First Aid and CPR). Worked in teams to provide first aid and rescue at a local ski hill and at local community events during the summer
- Hobbies: skiing, guitar, scuba diving, cycling, and cooking