

GAUTI REYNISSON

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EDUCATION

MIT SLOAN SCHOOL OF MANAGEMENT

Cambridge, MA

Candidate for MBA, MIT Sloan School of Management, June 2010

2008 - Present

- Member of Sloan Sales Club, Management Consulting Club, Innovation Club and TechLink
- Initiated and organized a research project for seven Sloan students in Iceland, including a sponsored trip to Iceland to interview company staff

UNIVERSITY OF SKOVDE

Skovde, Sweden

BSc Computer Science

1997 - 2000

- Recipient of merit based grant to work on a thesis on distributed systems at Vrije Universiteit in Amsterdam

EXPERIENCE

THERIAK (TM SOFTWARE)

Tilburg, Netherlands

Software development company with focus on healthcare and medication management

2003 - 2008

Business development lead (promoted from Senior Consultant)

Leadership and management

- Led a team of 13 software developers and quality assurance people, responsible for development of patient safety systems for hospitals. This software accounted for three million euro yearly revenues
- Implemented new development processes and team structure to eliminate inefficiencies. Increased revenue from custom development by 70% by freeing up valuable developer's time
- Reorganized quality control procedures and decreased critical bug/fix turnaround from seven to two days. Number of critical software support issues went down by 85%

Client relations

- Led final contract negotiations for a two million euro contract with a leading hospital in the Netherlands. Contract signed in summer 2008
- Managed all major client relationships in the Netherlands and secured acceptance for delivery on contracts

Strategy

- Member of a three person team, responsible for Theriak's five year product strategy. Worked closely with clinical specialists, technology experts and key clients to form the vision for product development

UNIVERSITY OF AKUREYRI

Akureyri, Iceland

Part time lecturer

2003-2004

- Lectured for the computer science department. Taught three courses, namely Algorithms, World Wide Web and Advanced Software Architecture

DECODE GENETICS

Akureyri, Iceland

Biopharmaceutical company using human genetics to develop diagnostics and drugs

2001-2003

Team Leader

- Designed and co-developed a new product for the hospital information system market. Product taken from conception to operational implementation in clinical environment on time and on budget
- Team leader for five developers working on the new product and managed all client relationship

CAMBRIDGE TECHNOLOGY PARTNERS (CTP)

Amsterdam, Netherlands

A leading American technology consulting company, now part of Novell

2000-2001

Team leader (promoted from Senior Developer)

- Led a team of ten developers to meet demanding deadlines for a high profile dot.com client, LogiGo
- Managed technical and product relationship with LogiGo on behalf of CTP
- Represented CTP in numerous sessions with Booz Allen Hamilton on LogiGo's goals and strategy, which were key to securing funding for the startup

PERSONAL

- Fluent in Icelandic, English, and Dutch. Conversational in Swedish and Scandinavian. Basic German skills
- Hobbies include skiing, photography and traveling to new countries and experiencing the local culture