

GREGORY E. SNYDERS

34 Irving Street, Apt. 31
Cambridge, MA 02138
(734) 717-5280
greg.snyders@sloan.mit.edu

EDUCATION

MIT SLOAN SCHOOL OF MANAGEMENT

Cambridge, MA

Candidate for MBA, June 2010

2008 – Present

- Teaching Fellow for Global Strategy and Global Markets courses, spring 2010.
- MIT Value-Added grant recipient: conducted 150 household surveys for social enterprise in Kenya during holiday break.
- Member of Management Consulting Club and Sloan Entrepreneurs for International Development.
- GMAT: 760

HARVARD KENNEDY SCHOOL OF GOVERNMENT

Cambridge, MA

Candidate for MPA/International Development, June 2010

2007 – Present

- Teaching Fellow for Harvard College microeconomics theory course, fall 2009.
- Consultant for World Bank in Sudan: advised government on alleviating constraints to investment and economic growth.
- Volunteer consultant for China Mobile: formulated strategic options to deliver mobile financial services in rural China.
- Finalist in Harvard Kennedy School-wide public sector case competition, October 2007.

UNIVERSITY OF MICHIGAN

Ann Arbor, MI

BSE in Industrial & Operations Engineering and BA in Economics, cum laude

1999 – 2004

- Team leader for productivity improvement study of garment factories in Bangladesh, summer 2003.
- Simulation engineering intern at Boeing Commercial Airplanes in Seattle, fall 2003.

EXPERIENCE

CLICK DIAGNOSTICS, INC.

Cairo, Egypt

Manager, Africa Programs

Summer 2009

- Advised CEO of mobile health technology start-up on business strategy issues including market entry choices, positioning of service offerings, and opportunities for venture funding.
- Initiated business development activities in Rwanda, leading to an agreement with the Ministry of Health for pilot activities and a plan for national rollout of a mobile health platform in over 400 clinics and 40 hospitals in the country.

GOVERNMENT OF SOUTHERN SUDAN

Juba, Sudan

Intern, Ministry of Finance & Economic Planning

Summer 2008

- Spearheaded analysis of fiscal sustainability and oil revenue management of Southern Sudan, and created presentation for Council of Ministers recommending creation of stabilization fund and fiscal constitution. This contributed to reduction in government supplementary spending by 63%, from \$2.7B to \$1.0B.
- Advised post-civil conflict government on budget planning matters, identifying expenditure priorities and strategies for development in health, agriculture, environment and a dozen other government agencies.

ANALYSIS GROUP, INC.

Menlo Park, CA

Senior Analyst, Strategy & Economic Consulting

2005 – 2007

- Developed forward integration options for plastics producer and presented recommendation of \$32M acquisition to client management, leading to follow-up consulting engagement.
- Created bid optimization and decision support tools for client who made \$2.4B wireless spectrum purchase in FCC auction, resulting in lowest average price paid among major bidders.
- Identified licensing and acquisition opportunities for pharmaceuticals client entering the oncology supportive care space, and managed team of three Analysts to create filtering tool of relevant drugs in the development pipeline.
- Provided economic and statistical analyses in complex litigation cases under the direction of academic experts.

FEDERAL RESERVE BANK OF SAN FRANCISCO

San Francisco, CA

Research Associate, International Economics

2004 – 2005

- Analyzed global macroeconomic and financial market conditions, and prepared policy briefings for participants in Federal Reserve interest rate meetings.
- Conducted international economic research with projects focusing on the diffusion of technology to developing countries, and fiscal sustainability in East Asian emerging markets.

PERSONAL INTERESTS

- Completed eight marathons in the past four years.
- Avid performer of guitar, drums and electronic sound looping devices.