

ANNE REILLY
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EDUCATION

MIT SLOAN SCHOOL OF MANAGEMENT

Cambridge, MA

Candidate for MBA, June 2010

- Conducted market research and an industry analysis for Dailymotion, a video hosting service website, to assess its brand and position in the US market; proposed actions to increase the website's user base.
- Selected to participate in the New England Investment Research Challenge; performed industry research, developed financial models, and completed fundamental analysis for a drug development company.
- Venture Capital/Private Equity and Sloan Women in Management clubs.

PROVIDENCE COLLEGE

Providence, RI

BA in Finance, *magna cum laude*

2001- 2005

- GPA: Major: 3.90/4.0 Cumulative: 3.75/4.0
- Captain of Division I Varsity Swimming and Diving Team; *Wall Street Journal* Award Recipient.

EXPERIENCE

JOBSTREET.COM

Leading e-recruitment website in Asia Pacific with market presence in 9 regional countries

Kuala Lumpur, Malaysia

Summer Intern

Summer 2009

- Developed the scope of four strategic projects involving corporate marketing, product pricing structures, website user experience, and new product development; presented recommendations to senior level management.
- Analyzed the pricing structure of the primary product that comprises 80 percent of revenue; conducted qualitative and quantitative customer research and developed new product offerings and price points.
- Created a corporate marketing strategy to increase customer rather than jobseeker acquisition; designed a scalable model focused on inbound lead generation and customer conversion.

LIBERTY MUTUAL GROUP

Boston, MA

Senior Accountant: Investment Finance and Reporting Group

2007-2008

- Coordinated the financial reporting of a recently acquired company's \$5B investment portfolio; collected and examined reporting standards from various groups and implemented the optimal accounting treatment.
- Analyzed and reconciled the monthly investment reports of \$50B of invested assets including: fixed assets, equity, real estate, energy, and private equity portfolios; presented key performance indicators to senior management.
- Designed an automated procedure to record accruals, improving efficiency and reducing process time by 75%.

Finance Development Associate:

2005-2007

Completed a two-year fast-track program that consisted of three eight-month rotations in a variety of roles within Corporate Finance and the strategic business units, including:

Corporate Taxation, International Tax Group

- Developed a procedure to analyze 53 foreign entities' year-end income tax calculations, comprising \$100M of the federal tax provision; trained remote teams to complete the process.
- Implemented a new accounting standard by examining foreign entities' uncertain tax positions, proposing new tax strategy to senior management, and amending tax treatment; project increased income by \$11M.
- Collaborated with teams from 15 entities in 5 different countries to prepare foreign income tax returns; collected foreign tax information, resolved problematic tax positions, and reconciled information with corporate controls.

Commercial Professional Services, Planning and Analysis Group

- Coordinated four major service groups to budget \$400M of annual expenses; allocated \$135M of overhead expenses among divisions by examining historical data and forecasting future growth.
- Revamped the account reconciliation process, increasing the internal audit pass rate by 80%.
- Analyzed monthly expense data to determine primary cost drivers and created reports to indicate performance.

Agency Markets, Planning and Analysis Group

- Examined the monthly financial results of 10 entities by eight lines of business and created operating trend analyses.
- Reviewed annual plans comprising \$6B of revenue, \$600M of operating income, and \$1.5B of operating cash flow.

ACTIVITIES

- Educated Boston public school children as a volunteer for the Junior Achievement Program.